

## **The R. Maynard Holt Commodity Trading Course**

This private four month technical trading Course, now in its 10th year, is taught to a limited number of traders and institutions by R. Maynard Holt, a graduate of Vanderbilt University (BA 1961) and the University of Tennessee College of Law (Doctor of Jurisprudence 1968). Mr. Holt, a student of Prof. Alan Andrews and other trading masters, also developed Advanced Market Analysis™, technical analysis software (which was purchased by over 1,000 traders throughout the world). He has given trading workshops throughout the US, London and Singapore. Course Members have come to the US from as far away as Australia, Hong Kong, Singapore and Canada to enroll and have included private traders, banking institutions, professional traders and CTA's.

- *I've been trading commodities for over 18 years and this is the first year that I've ever made a profit!*
- *You are a patient and wonderful teacher...The whole two days were helpful beyond words and all of us are most grateful.*
- *You have taught me that as long as I have \$5,000, I will never be out of a job!*
- *You have no idea how powerful the mindset is. You have taught me well...*
- *Thank you for the greatest weekend of my life. You did a great job.*
- *Maynard, I can't tell you how much I've enjoyed working with you. It's been a pleasure, a privilege and an honor. I've learned invaluable lessons...*
- *The Course rules are dynamite, but of Course you know that. I can only say thank you for sharing them with me.*
- *... the workshop and the three months preceding the workshop were one of the most worthwhile investments of time and effort that I have made over the years. The educational cycle of read/listen/practice and workshop, together with superb content, made an excellent Course. Your own personal commitment to our education and the advancement of learning was clear...you should know that a common speculation by the group was, How long can the personal commitment, energy, etc. be maintained? How many more students will benefit before he calls it quits? Again, thank you*
- *I am very grateful for the last year. I cannot thank you enough for your generosity, patience, and hard work over the past year. You have made a very significant impact on my life and future.*

## **The Course Methodology Is Based Entirely On Technical Analysis Of Bar Charts, Trends, Entry Strategies & Portfolio Management Techniques.**

*It Does Not Include The Use Of Moving Averages, Candlesticks  
Time Cycles, Seasonal's, Elliott Wave Or Technical Indicators!*

### **A Powerful, Comprehensive Trading Methodology**

**There is no Holy Grail...no perfect trading method, no perfect trader, no perfect trade.** There are only probabilities, trading and portfolio management strategies and techniques which if followed, produce consistent net profits year after year. Never trade without a stop order. Learn the real value of small losses or whipsaws and how to benefit from them. Learn to be a position type trader, to spend about an hour a day to analyze, to get yours orders in before the markets open, be constantly long or short and have reasonable but minimum contact with the markets during the day! Learn that commodity trading is a bottom line money game and how to trade and manage a small portfolio of different commodities. The trading methodology and mindset you will learn is one of the most powerful in the world and it is taught exclusively by R. Maynard Holt.

**Profits & Probabilities** Using a combination of bar chart trading methods produces greater probabilities than use of a single method. Trading a small diversified portfolio produces greater probabilities of gain than trading a single commodity.

**Law of Being In The Game** You must be in the game (*markets*) to make money! You must learn to survive the sideways, choppy market periods to always be in the game when the big moves occur!

**You Must Be Trend, Signal & Strategy Driven...Not News, Newsletter, Opinion Or Ego Driven** To be successful, you must do the opposite of what most traders do. Small losses are your best friend. You must get in and stay in step with each market. The desire to be right, avoid whipsaws or make a lot of money real quick are your worst enemies. Everything that happens in any market is explainable by the Course methodology. All you really need to know about any market is whether to be long or short or out! Knowing when and where to be out or not to trade is as important, if not more important, as when and where to trade!

**Law of Relationships** The Course mandates that you must have a 15-20 year or longer historical relationship with the daily, long term monthly and weekly charts of each market you trade. Prior knowledge of each market's trend and sideways tendencies and characteristics, reports, abnormalities, volatility, gaps, waves and other factors, including historical highs and lows, provide valuable insight & knowledge as you analyze and trade today's markets.

**Markets** The Course Methodology can be utilized with commodity futures, Forex and even stocks, but the Course focuses only on commodity futures and the Forex markets.

**A Dynamic Trading Mindset** The mindset of a successful trader and the detached mindset taught in the Course is different from any other mindset in the world! IT IS WHAT IT IS! It can't be compared to learning to fly a plane, other business or professional success, educational achievements or backgrounds, or any other previous successful endeavor. It does not require a high I.Q! It is the Zen like composite mindset of a professional athlete, a professional gambler and the Course Methodology including trader common sense and humility, all rolled into one and the same unique mindset. Learn the real mindset value of just being in the game, to already be long or short when the bigger moves occur! Your goal is to strive to build an instinctive trading mindset over time through knowledge, practice, repetition & experience.

**Success Follows Knowledge & Experience...** of the most probable line of least resistance, technical trading techniques, money, profit, trade & portfolio management PLUS ego containment, discipline, effort, common sense, humility, a detached and instinctive mindset, experience and guts. ALL THIS IS THE ESSENCE OF THE COURSE TRAINING .

**Learn To Listen To What The Chart Says, Analyze & Be 100% Responsible For Your Trades.**

**Trading Is A Business!** Anyone can buy books on trading, a mechanical trading software system or go to trading seminars and call them self a student of the market. Anyone can trade and call them self a trader! Only a few, however, rise to the rank of a successful and professional trader who makes money consistently year after year...because the odds are overwhelmingly against you. Over 90% - 95% of all traders lose money year after year! On the other hand, a 25% or more gain per year (*the magic of the ability to achieve 25% PLUS*) on a consistent year to year basis will place you in the top 10% of the best professional traders in the world! Learn to run your trading activities like a successful business and compare your results against the results of other top trading professionals!

## **The Course Includes:**

### **Materials**

The Confidential Trading Manual, 4 Notebooks with over 40 Total Hours of Audio, Charts & Illustrations (Over 300 pages!) The 4 Notebooks and all Audio files are shipped on Zip disks (or CD) for your listening, viewing or printing.

### **Initial Study Period**

Members engage in self study for 1-2 months before the hotlines begin.

### **Hotline - Audio & Charts By Email**

The Course Hotline, including charts and illustrations, is sent to you by Email on every Wednesday night and Saturday afternoon and discusses the concepts, rules and strategies in the markets. You will learn the Course techniques by hearing them on the hotline, then seeing for yourself how well they work in the markets ...and by trading with them on a day by day basis in actual markets in simulated trading.

### **Individual Consulting And Personal Assistance**

During each week of the four month Course, members are able to talk with me by telephone at reasonable times and discuss any Course trading concept, principle or rule. A fax or scanner is required so you can send me a current chart with your analysis marked on it. Then, we can both be looking at the same/current chart when we talk. It is a very quick and meaningful learning process.

### **Simulated Trading**

The real purpose of simulated trading is a win/win learning game of the Course concepts, techniques, strategies and mindset qualities. If you get in step with the line of least resistance, you learn. If you have a loss, you learn. If you get caught in a sideways choppy market, you learn! Its a positive, learning, learning, improvement game at this stage! If you exit a winning trade too soon, you learn. If you are not in any market and it has a big move, you learn. If you have several small whipsaws, followed by a big move, you learn to say thank you to the whipsaw!

Each day, in the simulation phase of the Course, you will be constantly long or short each market and actually Email or fax your orders in to my office before the markets open. You will be trading and managing a small portfolio of 4 to 5 different commodity or Forex markets in a \$25,000 account on a simulated basis.

After you have proven to yourself that you know, can execute the rules and can survive whatever the markets can throw at you, which can occur only after a further (*post simulated trading*) fair, representative and successful simulated trading period, then you, at your option, may start actual trading. But always start small and trade the medium volatility markets! The valuable rules and discipline(s), you have learned will be the same. I firmly believe in the enormous value of simulated trading and training that must precede actual trading! How else can you learn and experience so much... so inexpensively! HOW ELSE CAN YOU REALLY DEVELOP AND GAIN CONFIDENCE IN YOUR OWN TRADING ABILITY TO SURVIVE OR BE SUCCESSFUL!? Starting actual trading too soon is just a dangerous and rank desire to make money very quickly, a large ego thing and adverse to and just not part of sound professional training and development. You will always have the rest of your life to trade if you built a solid foundation in the first year or years! You must take 100% of the responsibility for your failure as well as your success.

### **A Final Workshop At Your Option**

I extend every new member an invitation and an option to attend a 2-3 day workshop in Nashville with me at the end of the initial four months. The workshop will be at a date to be announced.

### **Eight (8) Additional Months of the Course Hotlines For A Total of 12 Months of Training!**

After the initial 4 months and workshop, you will be enrolled in the continuing Hotlines for all Course Members for 8 additional months. You are also encouraged to continue your simulated trading during this period. This is a total of 12 months of valuable training!

**The course may also be specially designed for the specific needs of institutions, banks and traders. Call for details**

### **What Does The Course Offer You?**

- *The Goal Of The Course Is For You To Master the Methodology And Become The Best Trader You Are Capable Of Being.*
- *To Use The Mindset Of The Professional Athlete, Professional Gambler And The Course Methodology, All Rolled Into One Unique Course Mindset.*
- *To Identify and Manage The Most Probable Trend, Entry & Reversal Points.*
- *Trading Capital & Money management*
- *How To Be Constantly Long Or Short Each Market To Be Aboard When The Bigger And Biggest Moves Occur!*
- *To Manage A Small Portfolio, Survive And Run Your Trading As A Bottom Line Business!*
- *To Get Out of Your Own Way In Analyzing & Trading.*
- *Learning Through Simulated Trading.*
- *A 12 month Trading Plan*

This, of course, will take time. Throughout the four months, you will learn the rules and begin to develop the ability to successfully trade a small portfolio on a year to year basis. How long will it take you to develop and become successful? Once you make the commitment, the answer is simply "*as long as it takes!*" You must always remember that trading commodity futures or the Forex markets involves very high and special risks and that about 90% are net losers each year! And, that there is no assurance that you can be a net winner! This is why trader knowledge, humility, detachment, practice, flexibility, common sense, trade & position management and survival are so important and so emphasized in the Course!

The Course requires that you must make a commitment to *get a little better every day*. When you do, its perfectly amazing the progress made at the end of the four months!" You cannot buy success. You have to earn it! In any event, the Course measures trading success on a year to year basis. Almost anyone can make some successful trades but the test is can you do it consistently over the next 12 months! And the next 12 months! And the next 12 months! ad infinitum! Trading is a year to year, bottom line money game! You must remember that successful trading over the many years yet to come, is always a journey, never a destination. You have to earn and keep your trading stripes, month by month, quarter by quarter and year by year!

Everyone who begins the Course is different. Some develop very quickly. Others, more slowly. Becoming the best you can be or a professional in anything takes commitment, knowledge, experience and time. Many, however, will not become trading professionals or successful traders for lack of effort, interest, commitment, study & practice, outside business, professional or other interference's, incessant searching for the Holy Grail, attitude or ego problems and/or a variety of other reasons.

You must always trade with the weight of the Course trading probabilities and signals. You must prove your knowledge and gain experience through simulation. You can never tell any market what to do! It is always right! It is always changing and rotating! You must learn to go with it! Not fight it or tell it what to do! And, stay with it, until the market says otherwise. If you feel you do not have enough money to trade with at this time, do not worry about that! Just invest and devote your time to learning to trade now, to be ready when you do have the necessary and adequate trading capital. Knowledge, skill & experience are vastly more important than money! Few have the skill and experience, so many have the money! The Course tuition fee is just a small investment in yourself as you prepare to play with or against the smartest, richest, most powerful players and insiders in trading the futures and forex markets, which truly is the greatest game in the world!

YOU WILL LEARN THE POWERFUL COURSE TRADING CONCEPTS,  
TECHNIQUES, PHILOSOPHY, MINDSET and RULES, *and*

**BEST OF ALL...*The How To Make Big Profits When You Are Wrong Rule***  
**...Which Is The Most Dynamic & Powerful Of All Course Rules!**

### **Enrolling In The RMH Trading Course**

**THE COST** The cost of the four month Course is \$3,000 to an individual and \$6,000 to a CTA, managed account trader, professional portfolio manager or for specially designed courses to meet the needs of institutions, banks and traders. Payment can be by check or money order.

**REQUIREMENTS** (1) A minimum of one year of commodity or Forex trading experience is preferred. If not, you will have to invest in and read a few basic *Introduction to Commodity or Forex Markets* books! (2) A serious commitment to do the work necessary to become successful and personal participation in simulated trading and other Course activities and assignments as announced. (3) A computer and Internet/Web access suitable for Course Email, as discussed below, (4) A subscription to a commercial futures or forex chart service (*or technical analysis charting software and daily data*). (5) Execution of the Course Agreement and Acceptance.

#### **Computer & Course Email Requirements - *Email Is Really A Simple, Modern Thing!***

Participants will be sent a sample audio & chart files and instructions by Email prior to the start so they will be ready! It's really a simple thing but you must have a reasonably powerful PC with Windows 95 or 98 (*minimum of 75-100 MHz, Pentium 1*), an account with a Course approved internet service provider and use Microsoft Outlook Express or Netscape for your Email! Updates of the latest versions of each Email program are available free by download from their respective web sites. The sound and chart files of the Hotline are sent as Email attachments and the total attachment file size ranges from approximately 1 to 2.5 MB. The files are automatically and chronologically maintained for you, as a library, on your hard disk by Outlook Express or Netscape or may be transferred to another folder or an external Zip drive. In any event, you must have and maintain adequate space: 1) on your hard disk or Zip drive and 2) on your Internet account for the larger Hotline attachment files. To listen to the sound files, your computer must have a standard soundboard & speakers (*Sound Blaster compatible seems to be the minimum standard these days*). Hotline file(s) download time will be a function of the power of your computer, modem speed and how busy the internet or your server is. Other requirements include Acrobat Reader, Windows Media Player or Real Player, all of which are free and easy downloads on the Web.

#### **COURSE AGREEMENT, CONFIDENTIALITY & ACCEPTANCE**

The Course, workshops, hotline, consultations and all other materials are copyrighted, licensed and strictly confidential and for your private and exclusive use only. Each Member is required to enter into the Course Agreement to insure the continued confidentiality both for the Course as well as all members. I expressly reserve the right to accept or deny any applicant in my sole and exclusive discretion. Not everyone will be accepted. You have to really want to take the Course! As one example, I do not accept, among various other types, those who publish trading newsletters or teach etc. There is also a prohibition in the agreement against actual trading the Course methods while you are learning this methodology. *See The Enrollment Agreement on the next page.*

#### **The Course Starts When You Are Ready! PLEASE, SERIOUS INQUIRIES ONLY.**

Any Individual Who Is Interested In Enrolling Should Contact R. Maynard Holt at 615-385-4727 (9 -5 PM CST), by eMail at [rmhctc@earthlink.net](mailto:rmhctc@earthlink.net) or through our website at [holtcommodities.com](http://holtcommodities.com). Acceptance Is Limited.

**CAVEAT: THE COURSE IS OFFERED SOLELY FOR EDUCATIONAL PURPOSES AND IS NOT NOR SHALL IT BE CONSTRUED AS THE SOLICITATION OR RENDERING OF TRADING OR INVESTMENT ADVICE. TRADING FUTURES or THE FOREX INVOLVES GREAT RISK(S).**

**THERE CAN BE NO ASSURANCE THAT PAST PERFORMANCE OF THE COURSE OR ANY MEMBER THEREOF CAN BE REPEATED OR THAT ANY MEMBER OF THE COURSE CAN APPLY THE METHODOLOGY SUCCESSFULLY.**

**RMH Commodity Trading Course - 2001 Enrollment Agreement**

This agreement (the Agreement") between the undersigned individual (the "Member") and R. Maynard Holt (the "Instructor") is made on the terms and conditions hereinafter stated and on the last date mentioned below.

1. **The Course:** The Member hereby agrees to pay the non-refundable tuition fee of \$3,0000 or \$6,000 for the Course of instruction (the "Course") which shall include:

*The Confidential Instruction Manual, 4 Notebooks & approximately 40 hours of Audio (All on Zip disks (or CD) for your listening, viewing and/or printing), The Hotline (Audio Email & Charts), Telephone Consultations And Discussions, Simulated Trading, The Optional Final 2-3 Day Workshop In Nashville, TN, and 8 additional months of Hotlines at no charge.*

2. **Educational/Instructional Only:** The Member fully understands, agrees, represents and warrants that: (i) The Course is being taken only for the educational/instructional value thereof and that the Instructor does not and will not engage, directly or indirectly, in the business of rendering or soliciting investment or trading advice at any time to any person; (ii) trading commodity futures or the Forex markets involves substantially great risks and can result in a loss greater than all your capital; (iii) there is no assurance that the Instructor's trading or Hotline comments during the Course will be profitable; or that the Member can apply the Course techniques and rules profitably; and that any actual trading of any nature (using the Course methodology) in any commodity, Forex market or stock during the Course is prohibited and that Instructor has no liability whatsoever therefore. The Member further agrees, represents and warrants that all trades, if any, made at any time after the Course ends will be made upon the sole and exclusive independent judgment of the Member for which the Instructor and Course shall have no liability of any nature. To induce the Instructor to accept the Member into the Course, the Member further agrees to indemnify and hold the Instructor and Course harmless from any and claims related hereto, including reasonable attorney fees and the Instructor hereby relies upon such representation in admitting the Member in the Course.

3. **Confidential License:** The Member understands, agrees, represents and warrants that the Course, all Course or post Course materials, charts, Hotlines & files, workshops and all communications, whether oral or written of any nature, between the Member and the Instructor are and shall remain strictly confidential and are licensed only to and strictly for the Member's private and exclusive use during his lifetime and that the same are personal, non assignable and non transferable to any other person or entity by operation of law or otherwise. Any disclosure, reproduction or dissemination, directly or indirectly, to any other person or entity, including any other Member, is prohibited and a breach of this agreement. Member expressly understands that all prior members of the Course are third party beneficiaries of this agreement and may also enforce its terms and conditions.

4. **Acknowledgments:** Member fully and expressly agrees and acknowledges in advance, the confidentiality, copyright, personal license and all proprietary rights of the Instructor in the Course and all Hotlines, materials, charts and communications, and that the license herein granted automatically expires upon the death of the Member, with all rights reverting to Instructor or his estate.

5. **Operating Policies:** Member agrees to observe and conduct him/her self in accordance with all operating policies of the Course which shall govern its administration and day-to-day activities. Such policies are contained in your Instruction Manual and may be amended from time to time during the Course as conditions dictate.

6. **Telephone/Fax and Other Expenses:** Member shall be responsible for all of his/her telephone/fax calls and the costs of attending any Course Workshop(s).

7. **Office Hours/Course Period:** The Course shall be conducted for a four month period by Email, telephone or fax during reasonable office hours, Monday through Friday of each week, excepting holidays and a reasonable business and vacation schedule. The optional final workshop will be held at the end of the Course in Nashville on a date to be announced. Thereafter, Member is entitled to enroll in any continuing Hotline and related workshop for 8 months at no charge.

8. **Indemnification and legal Proceedings:** Member agrees, represents and warrants to indemnify and hold the Instructor and Course harmless from any breach of this agreement, including reasonable attorney fees, from all claims of any nature, directly or indirectly, in behalf of the undersigned Member or otherwise. Member hereby further expressly agrees and consents to the exclusive laws, jurisdiction and venue of the state of Tennessee, city of Nashville, County of Davidson in all matters, if any, of any nature arising hereunder.

9. **Full Agreement/Amendments:** This agreement represents the full, complete and final agreement of the parties hereto and cannot be amended in any way, directly or indirectly, verbally or otherwise except by a writing duly signed by both parties.

In reliance upon the understandings, agreements, representations, covenants and warranties of the Member as set forth herein; this agreement is accepted by the Instructor this \_\_\_\_\_ day of \_\_\_\_\_, 2001 in Nashville, Tennessee.

**Course Member**

**R. Maynard Holt Commodity Trading Course**

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
By R. Maynard Holt

\_\_\_\_\_  
**Address**

\_\_\_\_\_  
Date Accepted

\_\_\_\_\_  
**City**                      **State**                      **Zip**

\_\_\_\_\_  
**Area Code - Telephone**

\_\_\_\_\_  
**Area Code - Fax**

\_\_\_\_\_  
**E-Mail Address**

✓ **Check Enclosed for: [ ] \$3,000 or [ ] \$6,000**